

Tom Lane wins small business award



For the Telegraph
Ambassadors with the RiverBend Growth Association presented Tom Lane State Farm with their Small Business of the Month award.

Staff report

BETHALTO — Tom Lane State Farm has been selected as the RiverBend Growth Association's Small Business of the Month.

The agency, which has been in business for 10 years, employs five people.

According to Tom Lane, the business focuses on several varieties of insurance.

"Along with offer-

ing auto insurance, and homeowner's and renter's insurance, we are also very passionate about life insurance — which I feel is the most important product we offer — and helping our customers with retirement planning," Lane said.

Lane said the agency's rates and customer service make it a standout.

"Even though State Farm still has very competitive rates, at any time there is always some company

out there who will offer a cheaper one regardless of who you are with. I really want people to make sure they are checking out the companies they get quotes from and the coverage they are being quoted so that no unknown gaps exist. It is also extremely important they have an agency that will work for them when they need it."

Tom Lane State Farm is located at 116 W. Bethalto Blvd., Bethalto.

8/13/17